

#### THERE'S A SCIENCE TO SELLING. TRUSTED BY WORLD LEADING BUSINESSES Trust Cloudapps and our products to deliver profitable, predictable revenue. **100% SALESFORCE NATIVE APP** Safe, secure, rapid delivery of value. **EXPERT TEAM** Unparalleled experience in the science of selling and sales technology.



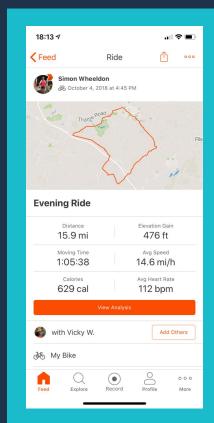








#### REAL-TIME, INTELLIGENT COACHING.











#### UNLOCK REVENUE TODAY.

## What would a 10.3% increase in hitting quota do for your Q4 results?

When coaching skills exceed expectations, 94.8% of reps meet quota.

When coaching skills need improvement, only 84.5% hit quota.

LEADING
ORGANISATIONS
INVEST IN SALES
COACHING.



#### Few Initiatives Have Higher ROI.

'No other productivity investment beats coaching in improving performance & revenue attainment'.

Sales Executive Council

# It Harvests More Top Performers.

A 3% shift in the performance of core team generates 10% uplift in open pipeline.

## A Crucial Skill for Managers.

Companies that spend more on training managers are proven to hit their revenue targets more often.

# INCREASE SALES VELOCITY.



- 1. Give managers the tools and intel they need to coach reps at scale.
- 2. Drive reps to close business by recommending winning next steps based on real time analytics.
- 3. Gain visibility into health of each deal in your pipeline to focus sales efforts on closing.

# PEOPLE INSIGHT & COACH

